

SENIOR VICE PRESIDENT - ORIGINATION (REIT)

Job Summary

The Senior Vice President – Origination will be responsible for originating capital raising business with CEOs, CFOs and/or board members in the REIT industry. This position is not for someone satisfied with being a cog in a wheel. The right person in this position can make a significant impact to the bottom line.

PRIMARY Responsibilities

- Successfully close on opportunities by obtaining necessary approvals from prospect companies' executives and boards
- Leverage and expand your established network of executives, board members and other key influencers to identify ideal prospects
- Cultivate relationships with ideal prospects

Requirements

- Established contacts with CEO and CFO of exchanged-listed REITs
- Strong business acumen; corporate finance experience a plus
- Willingness to travel
- Track record of closing or expanding high-dollar accounts in the REIT industry over the last 3 years
- Strong oral and written communications skills
- Bachelor's degree; MBA a plus

How to Apply

If you're interested in applying for this position, please contact us via email at careers@brinsonpatrick.com, including a cover letter and resume with your submission.

Please, no phone calls.

Thank you.